

District 35

Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 06/30/2016			07/01/2015 Through 06/30/2016		
Actual	Budget	Variance	Actual	Budget	Variance
District Revenue					
Membership Revenue					
1,893.75	1,204.00	689.75	38,826.00	37,584.00	1,242.00
1,893.75	1,204.00	689.75	38,826.00	37,584.00	1,242.00
Total Membership Revenue					
Conference Revenue					
Registration & Tickets					
Registration - Member					
0.00	0.00	0.00	6,325.00	7,000.00	(675.00)
0.00	0.00	0.00	6,325.00	7,000.00	(675.00)
Total Registration - Member					
Registration - Meal Events					
0.00	0.00	0.00	10,168.00	14,400.00	(4,232.00)
0.00	0.00	0.00	10,168.00	14,400.00	(4,232.00)
Total Registration - Meal Events					
Registration - Other					
0.00	0.00	0.00	10.00	0.00	10.00
0.00	0.00	0.00	10.00	0.00	10.00
Total Registration - Other					
Registration - No Item					
0.00	0.00	0.00	8,897.00	0.00	8,897.00
0.00	0.00	0.00	8,897.00	0.00	8,897.00
0.00	0.00	0.00	25,400.00	21,400.00	4,000.00
Total Registration - No Item					
Total Registration & Tickets					
Non Registration					
Non Registration					
0.00	0.00	0.00	750.00	0.00	750.00
0.00	0.00	0.00	(680.00)	0.00	(680.00)
0.00	0.00	0.00	70.00	0.00	70.00
0.00	0.00	0.00	70.00	0.00	70.00
0.00	0.00	0.00	25,470.00	21,400.00	4,070.00
Total Non Registration					
Total Non Registration					
Total Conference Revenue					
TLI Revenue					
Registration & Tickets					
Registration - Meal Events					
0.00	0.00	0.00	2,088.36	0.00	2,088.36
0.00	0.00	0.00	2,088.36	0.00	2,088.36
0.00	0.00	0.00	2,088.36	0.00	2,088.36
0.00	0.00	0.00	2,088.36	0.00	2,088.36
Total Registration - Meal Events					
Total Registration & Tickets					
Total TLI Revenue					
Other Revenue					
40.00	0.00	40.00	40.00	0.00	40.00
40.00	0.00	40.00	40.00	0.00	40.00
1,933.75	1,204.00	729.75	66,424.36	58,984.00	7,440.36
Total Other Revenue					
Total District Revenue					
District Expenses					
Conference Expenses					
0.00	0.00	0.00	225.75	200.00	25.75
0.00	0.00	0.00	0.00	2,000.00	(2,000.00)
0.00	0.00	0.00	268.25	0.00	268.25
0.00	0.00	0.00	1,463.00	2,500.00	(1,037.00)
0.00	0.00	0.00	16,267.32	15,000.00	1,267.32
0.00	0.00	0.00	884.19	1,200.00	(315.81)
63.60	0.00	63.60	763.20	0.00	763.20
0.00	0.00	0.00	53.30	300.00	(246.70)
0.00	0.00	0.00	50.00	200.00	(150.00)
63.60	0.00	63.60	19,975.01	21,400.00	(1,424.99)
Total Conference Expenses					
TLI Expenses					
0.00	0.00	0.00	16.74	0.00	16.74
0.00	45.00	(45.00)	170.29	110.00	60.29
100.00	45.00	55.00	1,075.00	1,275.00	(200.00)
0.00	195.00	(195.00)	4,184.59	3,290.00	894.59
13.90	30.00	(16.10)	34.79	680.00	(645.21)
0.00	0.00	0.00	0.00	20.00	(20.00)
0.00	0.00	0.00	747.04	0.00	747.04
0.00	0.00	0.00	85.28	0.00	85.28
Total TLI Expenses					
Total District Expenses					

District 35
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 06/30/2016				07/01/2015 Through 06/30/2016		
Actual	Budget	Variance		Actual	Budget	Variance
0.00	5.00	(5.00)	7086-000000 - Miscellaneous Expenses	50.00	190.00	(140.00)
0.00	0.00	0.00	7090-000000 - Equipment Rental	570.00	500.00	70.00
113.90	320.00	(206.10)	Total TLI Expenses	6,933.73	6,065.00	868.73
			Marketing Expense			
			Building New Clubs			
361.24	0.00	361.24	7008-000000 - Promotional Materials	1,577.50	1,677.00	(99.50)
133.00	0.00	133.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	133.00	1,000.00	(867.00)
494.24	0.00	494.24	Total Building New Clubs	1,710.50	2,677.00	(966.50)
			Membership Growth			
0.00	0.00	0.00	7006-000000 - Educational Materials	1,148.44	1,500.00	(351.56)
0.00	0.00	0.00	7008-000000 - Promotional Materials	0.00	3,300.00	(3,300.00)
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	385.00	750.00	(365.00)
0.00	0.00	0.00	Total Membership Growth	1,533.44	5,550.00	(4,016.56)
			Club Coaches			
26.00	0.00	26.00	7006-000000 - Educational Materials	179.15	700.00	(520.85)
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	120.00	0.00	120.00
1,000.00	0.00	1,000.00	7080-000000 - Gifts & Thank Yous	1,000.00	1,000.00	0.00
1,026.00	0.00	1,026.00	Total Club Coaches	1,299.15	1,700.00	(400.85)
			Rebuilding			
0.00	65.00	(65.00)	7006-000000 - Educational Materials	533.52	585.00	(51.48)
50.00	300.00	(250.00)	7078-000000 - Food Expense	1,650.00	2,100.00	(450.00)
1,338.14	0.00	1,338.14	7082-000000 - Incentives	2,887.10	4,000.00	(1,112.90)
1,388.14	365.00	1,023.14	Total Rebuilding	5,070.62	6,685.00	(1,614.38)
			Recognition			
202.50	0.00	202.50	7004-000000 - Badges & Pins	573.21	322.00	251.21
0.00	0.00	0.00	7008-000000 - Promotional Materials	0.00	300.00	(300.00)
920.32	0.00	920.32	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	2,050.46	3,000.00	(949.54)
547.71	0.00	547.71	7080-000000 - Gifts & Thank Yous	1,055.61	510.00	545.61
1,503.44	0.00	1,503.44	7082-000000 - Incentives	2,572.89	1,900.00	672.89
3,173.97	0.00	3,173.97	Total Recognition	6,252.17	6,032.00	220.17
			Other			
0.00	0.00	0.00	7008-000000 - Promotional Materials	2,953.30	2,901.00	52.30
508.53	0.00	508.53	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	1,598.06	1,500.00	98.06
0.00	0.00	0.00	7036-000000 - Advertising Expense	90.00	0.00	90.00
0.00	0.00	0.00	7078-000000 - Food Expense	339.96	600.00	(260.04)
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	579.09	500.00	79.09
508.53	0.00	508.53	Total Other	5,560.41	5,501.00	59.41
6,590.88	365.00	6,225.88	Total Marketing Expense	21,426.29	28,145.00	(6,718.71)
			Communications & PR Expenses			
0.00	0.00	0.00	7008-000000 - Promotional Materials	665.00	775.00	(110.00)
0.00	0.00	0.00	Total Communications & PR Expenses	665.00	775.00	(110.00)
			Education & Training Expense			
			Training Division & Area Governors			
0.00	50.00	(50.00)	7006-000000 - Educational Materials	307.80	272.00	35.80
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	15.50	0.00	15.50
200.00	200.00	0.00	7014-000000 - Room Rental Event Expense	200.00	200.00	0.00
985.00	1,200.00	(215.00)	7016-000000 - Meal Event Expense	1,080.00	1,200.00	(120.00)
0.00	0.00	0.00	7020-000000 - Printing Expense	1.00	0.00	1.00
0.00	0.00	0.00	7078-000000 - Food Expense	45.46	0.00	45.46
120.00	0.00	120.00	7090-000000 - Equipment Rental	120.00	0.00	120.00
1,305.00	1,450.00	(145.00)	Total Training Division & Area Governors	1,769.76	1,672.00	97.76
1,305.00	1,450.00	(145.00)	Total Education & Training Expense	1,769.76	1,672.00	97.76
			Speech Contest Expenses			
0.00	0.00	0.00	7006-000000 - Educational Materials	0.00	15.00	(15.00)

District 35
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 06/30/2016			07/01/2015 Through 06/30/2016			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	1,808.85	2,000.00	(191.15)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	241.29	350.00	(108.71)
55.00	0.00	55.00	7014-000000 - Room Rental Event Expense	95.00	290.00	(195.00)
0.00	0.00	0.00	7020-000000 - Printing Expense	198.87	0.00	198.87
40.00	0.00	40.00	7078-000000 - Food Expense	578.32	2,110.00	(1,531.68)
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	0.00	270.00	(270.00)
95.00	0.00	95.00	Total Speech Contest Expenses	2,922.33	5,035.00	(2,112.67)
			Administration Expenses			
0.00	0.00	0.00	6020-000000 - Miscellaneous Income	(20.00)	0.00	(20.00)
21.75	20.00	1.75	7012-000000 - Supplies & Stationery Expense	100.13	80.00	20.13
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	183.91	535.00	(351.09)
0.00	30.00	(30.00)	7020-000000 - Printing Expense	173.75	120.00	53.75
68.94	50.00	18.94	7044-000000 - Postage & Shipping Expense	440.32	500.00	(59.68)
499.98	0.00	499.98	7048-000000 - Equipment Purchase Expense (Less than \$500)	499.98	750.00	(250.02)
40.00	0.00	40.00	7070-000000 - Bank Charges & Credit Card Fee Expense	40.00	0.00	40.00
0.00	0.00	0.00	7078-000000 - Food Expense	51.91	0.00	51.91
0.00	10.00	(10.00)	7084-000000 - Sympathy Expense	59.99	100.00	(40.01)
630.67	110.00	520.67	Total Administration Expenses	1,529.99	2,085.00	(555.01)
			Travel Expense			
			District Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	1,411.50	185.00	1,226.50
0.00	0.00	0.00	7058-000000 - Lodging Expense	627.53	1,900.00	(1,272.47)
394.46	200.00	194.46	7062-000000 - Transportation - Mileage Expense	3,181.31	2,375.00	806.31
0.00	0.00	0.00	7078-000000 - Food Expense	30.00	60.00	(30.00)
394.46	200.00	194.46	Total District Director	5,250.34	4,520.00	730.34
			Program Quality Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	1,725.00	525.00	1,200.00
0.00	0.00	0.00	7058-000000 - Lodging Expense	468.47	1,800.00	(1,331.53)
247.04	100.00	147.04	7062-000000 - Transportation - Mileage Expense	714.17	835.00	(120.83)
0.00	0.00	0.00	7078-000000 - Food Expense	30.00	60.00	(30.00)
247.04	100.00	147.04	Total PQD	2,937.64	3,220.00	(282.36)
			Club Growth Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	1,725.00	525.00	1,200.00
0.00	0.00	0.00	7058-000000 - Lodging Expense	570.09	1,800.00	(1,229.91)
134.32	100.00	34.32	7062-000000 - Transportation - Mileage Expense	944.96	1,145.00	(200.04)
0.00	0.00	0.00	7078-000000 - Food Expense	30.00	60.00	(30.00)
134.32	100.00	34.32	Total CGD	3,270.05	3,530.00	(259.95)
			Finance Manager			
237.50	80.00	157.50	7062-000000 - Transportation - Mileage Expense	561.62	325.00	236.62
237.50	80.00	157.50	Total FM	561.62	325.00	236.62
			Public Relations Manager			
0.00	80.00	(80.00)	7062-000000 - Transportation - Mileage Expense	449.69	525.00	(75.31)
0.00	80.00	(80.00)	Total PR Manager	449.69	525.00	(75.31)
			Administration Manager			
52.48	80.00	(27.52)	7062-000000 - Transportation - Mileage Expense	151.68	220.00	(68.32)
52.48	80.00	(27.52)	Total Admin Manager	151.68	220.00	(68.32)
			Division Director			
0.00	0.00	0.00	7058-000000 - Lodging Expense	0.00	200.00	(200.00)
522.76	200.00	322.76	7062-000000 - Transportation - Mileage Expense	1,916.11	2,040.00	(123.89)
522.76	200.00	322.76	Total Division Director	1,916.11	2,240.00	(323.89)
			Area Director			
0.00	0.00	0.00	7058-000000 - Lodging Expense	114.00	115.00	(1.00)
1,833.48	400.00	1,433.48	7062-000000 - Transportation - Mileage Expense	6,589.27	5,080.00	1,509.27
1,833.48	400.00	1,433.48	Total Area Director	6,703.27	5,195.00	1,508.27
			IPDD			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	1,147.75	0.00	1,147.75
0.00	0.00	0.00	7058-000000 - Lodging Expense	0.00	450.00	(450.00)

District 35
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 06/30/2016				07/01/2015 Through 06/30/2016		
Actual	Budget	Variance		Actual	Budget	Variance
0.00	25.00	(25.00)	7062-000000 - Transportation - Mileage Expense	590.40	1,060.00	(469.60)
0.00	0.00	0.00	7068-000000 - Transportation - Other Expense	0.00	185.00	(185.00)
0.00	25.00	(25.00)	Total IPDD	1,738.15	1,695.00	43.15
0.00	0.00	0.00	Keynote Speaker			
0.00	0.00	0.00	7058-000000 - Lodging Expense	124.00	0.00	124.00
0.00	0.00	0.00	Total Keynote Speaker	124.00	0.00	124.00
			Other Member			
0.00	20.00	(20.00)	7062-000000 - Transportation - Mileage Expense	314.37	200.00	114.37
0.00	20.00	(20.00)	Total Other Member	314.37	200.00	114.37
3,422.04	1,285.00	2,137.04	Total Travel Expense	23,416.92	21,670.00	1,746.92
12,221.09	3,530.00	8,691.09	Total District Expenses	78,639.03	86,847.00	(8,207.97)
(10,287.34)	(2,326.00)	(7,961.34)	Total Net Income	(12,214.67)	(27,863.00)	15,648.33