District #: 35
Budget Currency: USD
Fiscal Year 2017-2018

	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Total
Membership revenue	349	1,049	16,652	3,377	1,271	362	904	1,681	17,044	3,468	1,352	1,830	49,339
Conference revenue	-	-	-	-	9,250	-	-	-	-	-	14,050	-	23,300
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	4,500	-	-	-	-	4,500
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	349	1,049	16,652	3,377	10,521	362	904	6,181	17,044	3,468	15,402	1,830	77,139
Conference expense	-	500	-	-	9,150	-	-	-	-	-	13,650	-	23,300
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI expense	-	1,024	688	-	-	-	688	8,350	-	-	-	280	11,030
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing expense	602	-	1,918	2,530	2,600	2,700	2,500	2,500	2,500	2,550	2,550	2,550	25,500
Communications & public relations expense	-	247	167	166	166	166	166	166	166	166	166	166	1,908
Education & training expense	1,199	251	400	400	-	-	400	400	400	400	-	750	4,600
Speech contest expense	36	-	1,544	600	-	-	-	1,000	1,080	600	-	-	4,860
Administration expense	25	25	75	1,475	75	75	75	75	75	75	75	75	2,200
Travel expense	1,314	10,139	1,507	1,505	2,973	1,811	4,094	2,203	2,651	2,201	3,201	2,201	35,800
Other expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	3,176	12,186	6,299	6,676	14,964	4,752	7,923	14,694	6,872	5,992	19,642	6,022	109,198
District net income/(loss)	(2,827)	(11,137)	10,353	(3,299)	(4,443)	(4,390)	(7,019)	(8,513)	10,172	(2,524)	(4,240)	(4,192)	(32,059)

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

Keith H Cummings	10/14/17
District Director	Date
Edward M Shelton	10/14/17
Program Quality Director	Date
Jyance Kani	10/14/17
Club Growth Director	Date
	10/14/17
Finance Manager	Date

	Total	% Budget	Policy Max	
Conference expense	23,300			
Fundraising expense	-			
District store expense	-			
Marketing expense	25,500			
	48,800	44.7%	Unlimited	
TLI expense	11,030			
Education & training expense	4,600			
	15,630	14.3%	30.0%	0
Communications & public relations expense	1,908	1.7%	25.0%	0
Speech contest expense	4,860	4.5%	10.0%	0
Administration expense	2,200	2.0%	20.0%	0
Travel expense	35,800	32.8%	30.0%	1
Other expense	-	0.0%	10.0%	0
	44,768			
Total Expenses	109,198	100.0%		

One of the expense categories is over the policy max. Please review and adjust appropriately.

Cash & Cash Equivalents per Balance Sheet as of June 30, 2017	44,395.35
Retention amount needed on June 30, 2018*	12335
Remaining funds at Year-end (estimated)**	1.35

*This amount is provided by World Headquarters in an email.

**The goal is to budget the Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative.