

**District 35
2016 Fall Conference**

**District Council Meeting
The Hotel Marshfield, Marshfield, WI
May 6, 2017**



The meeting was called to order at 1:37 p.m. by District 35 Fall Conference Master Host Laura Croft.

Cindy opened the meeting with thanks to all for what they do and their commitment to the District.

Introduced Rhonda Williams, DTM, IPDD for Credentials committee report

Credentials Committee Report—Rhonda Williams, DTM, IPDD

- There are 126 clubs in District 35. A quorum is 1/3 of Club Presidents and Vice Presidents Education. Therefore, $126 \times 2 = 252 \times 1/3 = 84$ for a quorum.
- The credentials chair has registered 143 members and proxies.
- A quorum is present.
- In addition there are 33 voting members of the District Executive Committee present for a total of 176 votes.

Dick Elliott presented the nominating committee report

Nomination committee has reviewed qualifications, interviewed all candidates and places nominations

DD – Keith Cumiskey

PQD – Ed Thelen

CGD - Theresa Flynn/Rozaline Janci

Motion by Richard Seeling club #118276 to elect uncontested DD and PQD. 2nd By Kris Pool, club #234254. Passed.

Club Growth Director has two candidates

Theresa Flynn - speech for CGD

Rozaline Janci - speech for CGD

Ballot vote for CGD - Tom Rozga explained procedure and ballots were cast.

Continuing with elections, Justin Gottfreid, Club #5296 moved that nominations be closed and a ballot be cast for all uncontested Division Director positions. Second by Chris Case, Club #739102

Uncontested Officer Roles filled as follows:

Division A - David Reed

Division B – Kelly Huttlemeyer

Central Division – Drake McGoe

Division D – Gladys Rivera

Eastern Division – Gina Glover

Division F – Robert Wall

Northern Division – Deb Ginsberg

Western Division – Tony Cooper

District Administration Manager—Kathleen Rader, DTM

Minutes from the Nov 5, 2016 Council Meeting are posted on the TM35 website at <http://d35.toastmastersdistricts.org/downloads.html>. There were no corrections to the minutes and they are approved as posted.

District Finance Manager—Ryan Frank, ACG, ALB

NO Written report submitted.

The District had net income of \$3,486 through 3.31.17 and has available funds of \$45,837

Report of Audit Committee 2015-2016—Thomas Rozga, DTM, PDG

Written report submitted.

The audit was held on February 9, 2017. There was an issue found within the Concur Expense Reporting system for reimbursement processing. International policy requires all payments in excess of USD \$500 be properly approved by the District Director and at least the Program Quality Director or the Club Growth Director. 5 entries in the Concur system had only one Director approval. The PQD will need to go in and approve 1 of these entries and the CGD the remaining 4. In a follow up with Greg Wingrove, Senior Accountant – Districts at TM headquarters, he acknowledged the issue and stated ‘within the expense report....there should be a 3rd approval. We see the third approver coming in the form of an email chain and uploaded as a receipt’. The District will need to comply with this process until such time that the approver control issue is addressed.

Per International Policy, ALL reimbursement requests MUST have appropriate approvals and adequate documentation.

New Business— No New Business

Division Directors' Reports

Division A — Amy Linn-Strosin, DTM

Written report submitted.

This is Toastmasters. This is not a business, or a job. I don't believe our first responsibility is to the reports, numbers or bottom line. Ralph Smedley did not found this organization 93 years ago to generate more data. He did it to change people's lives. As leaders, I think our first responsibility is to the people who look to us to help them – to grow, to learn, to succeed. That's how I chose to run Division A this year, and I'm so proud of all we have accomplished.

When you focus on the people, the numbers take care of themselves. We added three clubs this year, and our Division grew by 25%. All but one club in our Division were represented at both TLIs, and all but three clubs achieved a minimum of four officers trained. 100% of our clubs paid their dues on time. Seventy-five percent of our area reports are completed and 23% of our clubs are already distinguished. None of those things are what I will think about when I look back on this year.

I was grateful for the chance to work with my three amazing Area Directors – Matt Wuteska, Pat Watson, and Amina Ahmed – and my Southeastern Wisconsin DFAB partners in crime – Tim Bailey, Theresa Flynn, and John Scott. I got to watch all of us grow into even better leaders. I got to watch 'ah-ha' moments of learning and share in frustrations and successes. We collectively got to learn what so many before us had to learn: Throwing money at a problem is easy. Throwing time, effort, and creativity at a problem is satisfying. Using accomplished Toastmasters for a task is easy. Teaching a new Toastmaster how to do something is satisfying. Checking the box is easy. Doing your best is satisfying. It's not just about the Member Experience, it's about the Leader Experience, too.

I got to learn a lot this year about being a leader. I learned that even when you can't fix the problem, sometimes it's still enough to listen and offer perspective. I learned that the success or failure of the *team* will determine an outcome more than the success or failure of any individual. I learned that proactively confronting an issue with equanimity and respect for everyone involved is the only way to see that issue fully resolved. And I learned to remember that everyone I talk to, in Toastmasters or in life, is still on a path to learning things for themselves.

Leadership is not easy. There is a reason so few people chose the path the people in this room have taken. We were not perfect when we started on day 1. We still aren't perfect as we approach day 365. It's the distance we traveled in between that made this journey satisfying. And satisfying is always better than easy.

Respectfully submitted,

Amy Linn-Strosin
Division A Director

Division B—Tim Bailey, CC, ALB
Written report submitted.

Fellow Toastmasters, a year ago, this body had the confidence to choose me as the inaugural Division Director for the new Division B. I thank you for your trust.

It is something of a law of nature that you don't understand a job until you have it, and you take some time to learn it. Some of the things I have learned are:

- * Start planning things early. No really. Start now.
- * Always have an extra print cartridge ready to go
- * Always have an extra ream of paper ready to go
- * Always have a backup plan
- * Don't forget your sense of humor
- * Offer to help when you can
- * Build up relationships
- * And of course, thank everyone for their help

I hope to work with my successor to gracefully hand off my duties and pass on some more specific advice, probably in more than three minutes.

In any effort, it's important to have a good team, and the Division B team has worked diligently this year to help out our clubs. My Deputy Division Director is Aundrea Price.

My four Area Directors are:

B1 Meredith Kelly
B2 Curtis Roe
B3 Irv Snider
B4 Christofer Case

Each has served well, and risen to the challenges that leading as a District officer has handed them. I would like to thank them - I could not have done this job without them.

Additional thanks go to my fellow Southeastern Wisconsin Division Directors - Amy Linn-Strosin, Theresa Flynn and John Scott. We planned and executed our TLIs together and they were amazing. Thanks to all of the presenters and volunteers there. I would also like to thank the volunteers at my contests - we truly could not run the contests without them, and they made the experience great for the participants and attendees.

Division B started the year with nineteen clubs, two of which were newly formed at the end of last Toastmasters year. Unfortunately, two other clubs folded a few months later. However, the remaining clubs are strong and have good futures.

Speaking of that - I am proud to announce that several Division B clubs are now Distinguished for the year. I would like to publicly congratulate them in this forum.

Select Distinguished - Talkers & Shakers
President's Distinguished - Brookfield, Waukesha, Southwest

And I'd like to make a special mention - DJAB has completed all ten goals and achieved

President's Distinguished in its first full year.

There may still be more Distinguished clubs this year - my Area Directors and I will be working to help them achieve it.

There is still some work to do this year, but the Division B team is up to it. In July, we'll hand the Division over to the new leaders, in good shape and with forward momentum. Let's be about it.

Respectfully submitted, Timothy Bailey, ACB, ALB

Central Division—Laura Croft, ACS, ALB

No Written report submitted.

Started with 21 clubs - have 3 clubs struggling with membership. Have been able to re establish and take the charters of 2 clubs and transfer them to new clubs. 1 more club looking toward getting 8 members

3 clubs distinguished, with a potential for 7 by June 30th. The remaining clubs need members. The year isn't over because convention happened. 7 more weeks of driving towards distinguished.

Thanks to Reg, Nancy, and Drake for assistance. Special thanks to Amy Kementz who served as an Asst. AD.

4 potential new clubs in Central Division. Have a done a great job in Central of taking great things from clubs and establishing great clubs in the Division

Central Division team of leaders has doubled since last year and will have a great bas to work with for next year

Division D—Theresa Flynn, DTM

Written report submitted.

I love dogs.

One great quality of dogs is they're pack animals. And that's what Division D is doing right now. We're right there in the pack. Okay, we have SUPERLATIVE fun, and outstanding speakers, and creative and inspired leaders throughout the division, but when it comes down to the numbers? We're right there, in the pack.

In the past semester, we did have the very first Area with all clubs dues paid, so congrats to Gopi. We had excellent contest participation with most clubs sending representation, and almost every slot filled at the area and division levels. But now let's look at some numbers.

For membership, D has brought in 82 new members this year -- which is great! But C has brought in 147. And Northern has a higher ratio of new to existing members at 40%. But we're in the pack.

For educational goals, we have over 52 awards including the most ACBs and the second most CLs.... But when it comes to awards per member, the top area is E1 -- granted, it's followed by D3 by a tenth of a percent. Northern has the highest awards per member at .29 -- that means between every four and every three members earned an award so far this year.

And of course, we're looking at the qualifications of being distinguished at all levels. Again, D is right in there. we have 25% of our clubs already distinguished eight weeks before the end of the year. B is at the top with 35%, and while D has a couple areas that are close, we take our hat off to N with two distinguished areas.

We all have eight more weeks to get our goals completed. Get in another club event. Do a speakathon for extra speaker slots. Have a membership drive, or a great theme meeting to bring in guests.

The whole pack is moving forward. No more "sit." No more "stay." It's time. "GO GET IT!"

Eastern Division—Maria Arbrust, CC

Written report submitted.

This past year has had many successes in Eastern Division. To start, we were able to provide many opportunities for officer training. Following the training, we received a lot of positive feedback. The Eastern team worked collaboratively, and I believe we all learned from the experience. All of the clubs in Eastern have been visited, and the reports are all on track to completed well before the deadline. The visits revealed different opportunities for the clubs to grow individually. Many clubs participated in the area level speech contests for Table Topics and International, and all contests were run smoothly. The Division speech contest was also run efficiently, and seemed to provide a valuable experience for those in attendance. The judges had a difficult job in all the contests, but they were able to determine winners who are speaking at this conference this weekend. Through many discussions at the various events and club visits, we are pleased to have candidates for next year's Area Directors and Division Director already prepared and excited to take over. I am confident they will all perform excellently. There are a few remaining opportunities for clubs in Eastern Division, many of which are membership-focused, but overall, it has been a great year in Eastern. It wouldn't have been possible without the awesome team of Area Directors, Leah Strutz, Gina Glover, and Evelyn Puerto. They all did a great job, and it's been wonderful to work with them.

Respectfully submitted, Maria Armbrust, CC, Eastern Division Director.

Division F —John Scott, ACS, ALB

Written report submitted.

It has been a privilege to be the Division F Director this year. We have a diverse group of clubs that have provided opportunities to for us all to adapt/ grow and learn from each other.

F1 has been masterfully administered by Rozaline Janci. From the beginning of the year Rozaline has been visiting her clubs well beyond the club report visit. She has become a true mentor to her clubs. Resourced Advanced and Southshore will finish the year distinguished. Rock Solid has been a true testament to never giving up despite their company closing. Rozaline has been working tirelessly to help move their charter to the new forming Oak Creek club. Rozaline has been to picnics and has been a constant friend to each of her clubs.

F2 has been championed by Chris Parker. Kenosha is distinguished for the first time which is amazing from a club that started with 3! Racine will finish distinguished. Case New Holland is a new club that chartered this year and they are a good club to remember as they will be a force in District 35. They even helped sponsor our convention! On their heels is SC Johnson that will most likely complete their new charter this year. This will grow F2 from 3 clubs to 5 clubs. Chris continues to fight for the successful future of his clubs and even now he is working on negotiating new potential meeting places at Gateway College. He is also working on a 6 week Speechcraft designed to bring on more members to his clubs.

Area F3 had been in the capable hands of Wendy Benkowski. Wendy's area is already distinguished as Speak TV is President's distinguished and Milwaukee Metro is distinguished. Allis Chalmers should also finish the year distinguished as they are consistent performer and have a ridiculous amount of talented Toastmasters in one club. Wendy also had a new club charter in her area Hansen's who are off to a strong start. Wendy has also been one who has not been afraid to think outside the box and has worked with SpeakTV to put on a training clinic for the district. Wendy has also brought me in to teach humor and interact with her clubs.

Division F should finish the year distinguished and with 3 new clubs that are ready to get after it.

In all, it has been a rewarding year to be in District leadership and an honor to work with the clubs and amazing Area Directors. It also has been incredible to work in concert with my fellow Southeast Wisconsin Division Directors Amy, Tim and Theresa. It had also been excellent to work with our trio, Cindy Laatsch, Keith Cumiskey, and Ed Thelen

Respectfully submitted,

John Scott
Division F Director

Northern Division —Brian Cychosz, ACG, ALB

Written report submitted.

- Northern Division is honored to host the Spring Convention in Marshfield
- Each of the 3 Areas have reached Distinguished status, largely due to the efforts of Area Directors: Paula Houlihan, Gail Razavi and Dick Hawley.
- There are well qualified candidates ready to serve as Area Directors for the upcoming year as well as an outstanding candidate for Division Director
- Strongest clubs are using Speechcraft with great success for membership building
- The trio of Cindy, Keith and Ed are very much appreciated for the support and visits to Northern Division this year

Western Division —Brenda Michels, ACS, ALS

Written report submitted.

Western Division has had some struggles this toastmaster's year. From having an area director position unfilled to clubs struggling to retain and get new members. Continually the same individuals keep volunteering and gaining that growth by taking on those opportunities. Communication continues to be a struggle between the clubs and directors; but we continue to strive forward and keep trying because that is what leaders do; a quote from John Gordon says: *"A vision and north star are important to point people in the right direction, but it's the leader's ability to unite and connect people; that truly creates great teams and organizations."*

Numbers are not always reflective of how clubs and members in the Western Division are doing. Life is full of surprises, heartaches, and struggles. Building on each other through engagement and support can be the stepping stones to improvements. We all know that this takes time and energy, which does not happen overnight or in months or years. Sometimes this might take more focus and time to see the rewards in the future.

Each area in the Western Division did a great job holding the area contests. These contest really showed the level of achievements that individuals have gained over their time as toastmasters. It is so fun to see the members grow and take on opportunities to stretch their skills outside of their box. The division contest had a great turnout of toastmasters, distinguished guests, and family members to cheer on the contestants. Thanks to Barb Weisenberger, her help in finding a location was spectacular. Opportunities to network with each other was enjoyed by all.

One of the area directors, Jeff McRaven, has completed his visits and submitted all of the reports. He is currently working on his HPL project; which is the upcoming Western TLI. I appreciate Jeff's sense of humor and his enthusiasm with toastmasters and the work he has done for his area.

The Western Division will need to continue working on communication and engagement for all club members to help them achieve the success and goals they set out to attain. We as leaders need to be positive leaders; being positive gives us the power to do what is right for all those around us. Jon Gordon is one of my favorite authors and he puts it well by this quote: *"Being positive doesn't just make you better; it makes everyone around you better."*

Public Relations Manager Report—Christine Piela

NO Written report submitted.

- Web updates were done at the beginning of the year. Putting key points at the front so it was easier to find.
- Working on improving the format of the monthly newsletter and adding PR tips each month
- Social media continues to grow. 476 followers on Facebook to 531 and 1.2k twitter followers to 3.1k

Rhonda Williams – DTM, IPDD – Presentation of District Realignment

Alignment plans have been posted on the District website and all Division Directors were looped into the decision process.

Discussion Points:

Paul Frieberg asked about the movement within Division E.

Rhonda Williams responded it was for the purpose of balance

Gail Razavi mentioned she drives 3 hours to see the clubs in Northern Division

Motion to adopt the District 35 realignment. 2nd by Kris Pool, club #2342254
Realignment passed as presented.

Club Growth Director Report—Ed Thelen, DTM
Written report submitted.

Amongst the many things I have learned this year, I've learned that we are very scrappy here in District 35.

Our Area and Division Directors worked well with our clubs to get as many on time renewals as possible. Unfortunately, we still have a few low paid clubs and are 1 shy of our base at 122. We have one club at SC Johnson about to charter, we are working to get two clubs back to 8 paid members and two more we are trying to repurpose the clubs. Working to accomplish all this will get us to our Distinguished Club goal of 127. We are also working a couple club leads heavily to have them chartered before June 30th as additional "insurance".

With two months to go, we are approximately 300 member payments away from our Distinguished District member payment goal. Dividing this out by the number of clubs equates to 2.5 members per club. That is about 1 member per month which is very doable. I know some of you will be overachievers to balance. We even have an incentive "Get to the Finish Line" to provide some motivation to reach this goal!

With all of this hard work, we have been within the top 15 Districts worldwide with our paid clubs and top 25 Districts with member payments. With the ideas highlighted above we hope to aim even higher!

The growth in participation of our Club Ambassador Program and Capture the Banner program has been phenomenal. We have approximately 1/3 more Ambassadors than a year ago and the amount of captures in this year's Capture the Banner program multiplied last year's total a few times. I'm glad these ideas have taken a foothold in District 35.

We tried some new membership ideas this year. Some of them worked and some of them didn't. The ones that didn't work weren't bad ideas, but needed stepping stones to achieve the incentive. The ones that worked successfully were the Division Dash to obtain more leads and our Open House incentive to increase membership. These latter two ideas are possible programs to continue in the future.

I certainly did not accomplish all of the wonderful things that have happened alone. Our Area and Division Directors, Club Extension Chair Laurie Baker, Club Coach Chair Kathleen Rader, Public Relations Manager Christine Piela, as well as Cindy, Keith and Rhonda have been invaluable resources all year. Sometimes it is easy to forget that there are people ready and willing to help and the best thing to do is just ask.

We still have two months left of the Toastmasters year. Meeting our goals are so close that we can taste success! We cannot quit now and must keep moving forward!

Respectfully submitted,
Ed Thelen, DTM

Program Quality Director—Keith Cumiskey, DTM

Written report submitted.

Madame District Director and fellow members of District 35 Council,
As your Program Quality Director this year, I'm proud of what we have accomplished together. We are halfway to our goal of at least 50 Distinguished Clubs with almost two months remaining in the Toastmaster year.

My report will focus on four areas ... contests, training, programs and conferences. With redistricting this year, we now have more areas and more divisions than ever before. For this year's contests, we approved all areas with four or less clubs to allow two contestants per club. The same applied to divisions with four or less areas. This has created opportunities for more member participation as contestants and contest officials and more leadership experience for those organizing the contests.

Club officer training was conducted throughout the District in sessions held this summer and winter. In summer, 528 or over 60% of our club officers came out better equipped to lead within their clubs. In winter, 407 of our officers received additional training ... 250 at the District-wide training at the fabulous Monona Terrace in Madison. With inspirational keynote speaker Mark Brown, superb educational sessions and even some surprise fun with a visit from Bucky Badger, this is quickly becoming THE premiere training event of the year.

Our programs have been designed to recognize healthy clubs, support struggling clubs and nurture member growth and achievement. New this year was the Club success plan incentive, banner replacement and advanced communicator manuals.

At our Fall Conference in Fontana we tried some new things ... a comedian and beer tasting at Friday Fun Night and a Town Hall meeting with International Director Magnus Janssen and our District Leaderships team. This Spring Convention we continue to move forward with an enhanced marketplace concept, a convention website that features real time updates, and a live band, sock hop and costume party last night.

I've truly enjoyed serving you and all the members of District 35.

Respectfully submitted, Keith Cumiskey, DTM, Program Quality Director

Immediate Past District Governor Report—Rhonda Williams, DTM, IPDD

Written report submitted.

I appreciate the opportunity to talk to the incoming leadership team, especially those who will become Area Directors. Some of you know that you'll take on this role. Many in this room may not plan to hold the Area Director office now, but will be asked in the future to take the plunge. If you get the chance, please take it. I hope all of you take this report to heart.

When I was asked to be an Area Governor more than 10 years ago, I was told, "You visit clubs, you run the area speech contests, and you're supposed to go to the DEC meetings, but nobody does."

I was curious about these meetings I wasn't expected to attend, and my Division Governor offered to carpool, so I went. I was so happy to meet so many Toastmasters from all over the district. That's where I met Laurie Baker, Jim Hughes, Andy Little, Ken Bjorkquist and so many of you. Wow! Why would I miss these meetings?

At the time, DEC meetings were very much like these District Council meetings, with a main goal of reporting to the body. It made sense ten years. Yet, when I became District Director two years ago I thought, "If we want to communicate contest dates to each other, we have email. If we are face to face, let's use the time more productively. My vision of DEC meetings was the chance to brainstorm on how to meet our challenges with the best of the best leaders in our district: our District Executive Committee - Area Directors up through the District Director.

In “Leaders Eat Last” Simon Sinek advises:

A leader’s legacy is only as strong as the foundation they leave behind that allows others to advance the organization in their name.

What is we judge a leader not on what they do while they are holding the torch but on what happens after they pass it on?

Awhile back, Cindy asked me to reflect on what it was to become the first Division Director, a change in title. I came up blank. It was a change in title. What I take pride in was a legacy – changing the role of the Area Director to a fully participating member of the District Executive Committee. If you are asked to take on this role, you won’t spend your DEC meetings listening to reports. You’ll be asked to contribute your talents to the team. The DEC comes together to talk about the challenges our district faces, and to brainstorm on ways to fulfill the district mission. If you are asked to step into the role to serve the district, I hope you will accept.

Rhonda Williams, IPDD

District Director Report—Cindy Laatsch, DTM
Written report submitted.

Dignitaries, Toastmasters, Guests –

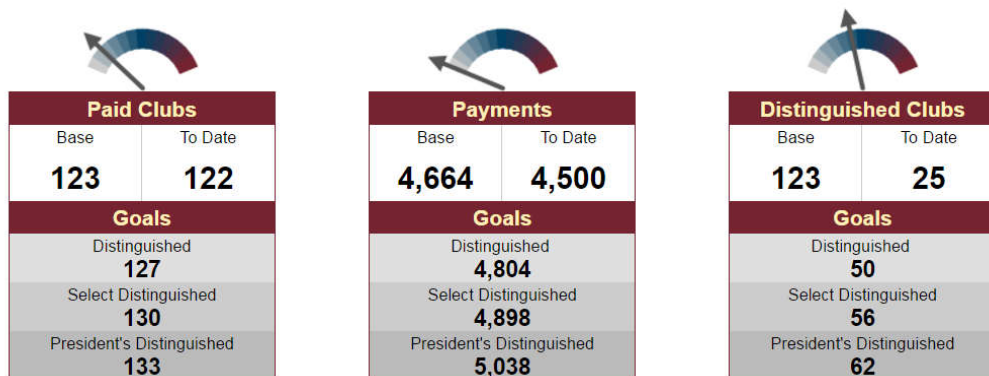
2,774 days. That is the number of days between October 1, 2009 and today, May 6, 2017. I joined Toastmasters on that October day. I started learning the moment I joined. But my real learning started 309 days ago – when I began my journey as the District 35 Director. Along the way – this year has been full of challenges, great team effort, enthusiasm and many, many lessons.

We’ve all heard “The Devil is in the Details” and for us – the details are the reports and numbers. Those numbers are represented on the District Dashboard, and through the Distinguished District Program.

As of today – we have 123 clubs, 4,583 members and 28 distinguished clubs. That’s Great! And we’re on track to our goal of being a Distinguished District – but it will take support from everyone.

But remember - we still have work to do – our goal is 127 clubs, 4,804 members and at least 50 distinguished clubs. We are getting there – but still had ground to cover. And how do to get there? Together. First – remember today is not the end of our Toastmasters year, but the beginning of next phase of our journey together. We still have the months of May and June to reach our goals together – to bring in new members, to complete the educational levels we’re working on, give that “one more speech”, to submit goals and to Get to The Finish Line Together. Don’t know what the next step is? There is a room full of friends here that will guide and help you get there.

The Member payments criteria, I believe, is our biggest hurdle. As of today – we need 221 new members. That means if each clubs adds 1-2 members before the end of June – we are tracking to be a Distinguished District. We can do this!



What do these Dashboard numbers really mean – to us as District 35 members, and club members working toward a common goal?

- Club growth means that we, as Toastmasters and a District continue to offer the Toastmasters experience to those who seek personal development and lifelong learning.
- Growing membership means we continue to offer the gift of Toastmasters throughout Wisconsin and the Upper Peninsula
- Distinguished Clubs are a mark of a club's support of each and every individual's club members' growth.

As a District Leadership team – we have grown, stretched and challenged ourselves to support each other and our members. The monthly meetings were times to connect, grow, create and share a vision and drive towards our goal of being a Distinguished District this Toastmaster year. Area and Division Directors were pivotal in the learning process, and contributed to the success of the team.

Ed Thelen, Club Growth Director and Keith Cumiskey, Program Quality Director – have been my rocks. I know that both are just a call, text or email away. They have been there to connect, meet for hours, provide insights and input and be part of the solution. I believe that Toastmasters is Life, and Life is Toastmasters – and we have lived this year together. And I am a better person for the work we've done together. Thank you.

Ryan Frank, Kathleen Rader and Christine Piela – as Finance Manager, Administration manager and PR Manager – you each brought your passion and energy to the District this year –and I thank each of you.

Rhonda Williams, Immediate Past District Director – continues to serve as a friend, advisor, keeper of memories, and confidante. Her support and gentle caring ways have been so vital to my growth as a leader and Toastmasters. Thank you.

We've embraced change, learned to be flexible and taken some chances. As a Trio – we've learned to listen, support and be comfortable with discomfort. Being respectful and supportive of each other – in our "real" and Toastmasters life has been a cornerstone of our year together.

It has been an honor to serve you this Toastmaster year. I am proud to be a Toastmasters, club member and District 35 member. I am honored to serve. Thank you for your support, guidance and care.

Dr. Ralph Smedley – the founder of Toastmasters said - "While most of us may have entered Toastmasters to learn to make speeches that benefit is but the beginning of the good which may come to us and the good which we may do for mankind."

If you're ever tapped on the shoulder and asked to serve – as a club officer, Area Director, Division director or Trio member – I challenge you to lean in and embrace the challenge. You will never regret your service – and the lessons you learn along the way.

Let's finish strong – and Get To The Finish Live. But more importantantly – let's get there together.

Respectfully submitted –
Cindy Laatsch, DTM
District Director
District 35

Announcements—

Final Listing of Elected Positions:
District Director – Keith Cumiskey
PQD – Ed Thelen
CGD – Rozaline Janci
Division A - David Reed
Division B – Kelly Huttlemeyer
Central Division – Drake McGoey
Division D – Gladys Rivera
Eastern Division – Gina Glover
Division F – Robert Wall
Northern Division – Deb Ginsberg
Western Division – Tony Cooper

The next District 35 Council meeting will be held at the Fall Conference on Saturday, November 4, 2017 at the Crowne Plaza Hotel – Madison, WI

The District Council meeting adjourned at 3:05 p.m.

Respectfully submitted,

Kathleen Rader, DTM
District Administration Manager